



One Nation | One Association

FEDERATION OF AUTOMOBILE DEALERS ASSOCIATIONS

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CIN U74140DL2004PNL130324

FOR IMMEDIATE RELEASE

FADA Releases June'20 Vehicle Registration Data

- *Vehicle Registration for June tumbles by -42% as the Indian Economy continues to battle with Covid-19.*
- *On a YoY basis, 2-Wheeler degrows by -40.92%, 3-Wheeler by -75.43%, CV by -83.83%, and PV by -38.34%. Tractors registrations continue to march ahead with June numbers showing a growth of 10.86%.*
- *Ease in Nationwide lockdown (Unlock 1.0) has boosted the number of vehicles registered compared to May last month.*
- *Robust Demand recovery observed in rural market leading to rise in sales volume of tractors, followed by 2W, small commercial vehicles. However, M&HCV and PV sales particularly in Urban pockets play laggards as Lockdown persists in many Cities.*
- *Demand boosters from the Government can ensure speedier Auto demand revival. Attractive vehicle scrappage policy is one of the dire needs for revival of CV market.*

21th July'20, New Delhi: The Federation of Automobile Dealers Associations (FADA) today released the Monthly Vehicle Registration Data for the Month of June'20.

June'20 Retail Sales

Commenting on how June'20 performed, FADA President, Mr Ashish Harsharaj Kale said, **“Unlock 1.0 coupled with increase in demand from the rural market has boosted the retail sales with respect to the May month's numbers.**

At the end of June, Almost 100% dealership outlets (showroom and workshops) were operational across the country, barring a few cities and towns which have once again implemented stringent Lockdown.

June registrations, although better than May is still not Indicative of the actual demand situation as Lockdown woes continue in some parts and supply side is far from its complete potential.

Overall weak economic sentiments coupled with rising number of Covid-19 patients has led to weak consumer confidence especially in Tier – 1 cities, as customers stopover from concluding their purchase as fear of community spread and therefore a return of complete lockdown persists.

Rural market lead by a robust crop situation of previous harvest and timely arrival of monsoons has witnessed demand recovery in comparison to urban areas, therefore leading surge in retail sales of tractors as well as positively impacting 2W and Small Commercial Vehicles.

The Positive Rural Sentiment if backed with demand boosting measures by the Government can ensure the quickest return to normalcy of the Auto Industry, amongst all Core Industries, thereby impacting the Overall Consumer Sentiment Positively.



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FADA would once again urge Our Government for urgent introduction of Attractive Incentive based Vehicle Scrapage Policy which today is one of the dire needs for the revival of the Commercial Vehicle Sector and especially M&HCV's, as the sector faces major headwinds in demand revival."

Outlook for July

With an assumption of no further lockdown and continued reopening measures, it is anticipated that Vehicle Registrations will see somewhat similar trends and mostly will better the June numbers, with further green shoots of demand in newer geographies and segments.

Overall Auto demand though continues to be a challenge coupled with supply side constraints as well Constraints in Retail Lending from NBFC's, normalcy in demand still seems quite distant and not before the festive season.

Despite the positive trends in the rural markets, the Annual Outlook currently continues to be grim with projected sales to witness a de-growth range of 15% - 35% across various segments in FY21, except for the Tractor segment, which looks set to clock a positive annual growth.

Chart showing Vehicle Registration Data for June'20 with YoY comparison can be found below:

Vehicle Registration Data for June'20

CATEGORY	JUNE'20	JUNE'19	YoY %
2W	7,90,118	13,37,462	-40.92%
3W	11,993	48,804	-75.43%
CV	10,509	64,976	-83.83%
PV	1,26,417	2,05,011	-38.34%
TRAC	45,358	40,913	10.86%
Total	9,84,395	16,97,166	-42.00%

Source: FADA Research

Disclaimer:

- 1- The above numbers do not have figures from AP, AN, MP, LD & TS as all these States/UT's are not yet on Vahan 4.
- 2- Online Survey has a limited sample size and reflects an overall trend.
- 3- Vehicle Registration Data has been collated as on 13.07.20 and in collaboration with Ministry of Road Transport & Highways, Government of India and has been gathered from 1,230 out of 1,440 RTOs.

State-wise Vehicle Registration Analysis can be found in Annexure 1, Page No. 04.

----- End of Press Release -----



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About F A D A India

Founded in 1964, Federation of Automobile Dealers Associations (F A D A), is the apex national body of automobile retail industry in India engaged in the sale, service and spares of 2/3 Wheelers, Passenger Cars, UVs, Commercial Vehicles (including buses and trucks) and Tractors. F A D A India represents over 15,000 automobile dealers having 26,500 dealerships including 27 Associations of Automobile Dealers at the Regional, State and City levels representing the entire Auto Retail Industry. Together we employ ~4 million people at dealerships and service centres.

F A D A India, at the same time also actively networks with the industries and the authorities, both at the Central & State levels to provide its inputs and suggestions on the Auto Policy, Taxation, Vehicle Registration Procedure, Road Safety and Clean Environment, etc. to sustain the growth of the Automobile Retail Trade in India.



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Annexure 1

State wise Vehicle Registration Data for the Month of June-20 with YoY comparison

ARUNACHAL PRADESH			
CATEGORY	JUNE'20	JUNE'19	YoY %
2W	466	1,579	-70.49%
3W	1	127	-99.21%
CV	26	98	-73.47%
PV	289	761	-62.02%
TRAC	7	12	-41.67%
Total	789	2,577	-69.38%

ASSAM			
CATEGORY	JUNE'20	JUNE'19	YoY %
2W	18,470	33,658	-45.12%
3W	1,124	2,364	-52.45%
CV	599	2,038	-70.61%
PV	4,099	5,812	-29.47%
TRAC	2,057	781	163.38%
Total	26,349	44,653	-40.99%

BIHAR			
CATEGORY	JUNE'20	JUNE'19	YoY %
2W	83,816	1,14,967	-27.10%
3W	1,754	3,974	-55.86%
CV	930	2,358	-60.56%
PV	4,319	5,251	-17.75%
TRAC	4,304	1,934	122.54%
Total	95,123	1,28,484	-25.97%

CHHATTISGARH			
CATEGORY	JUNE'20	JUNE'19	YoY %
2W	27,097	38,284	-29.22%
3W	125	503	-75.15%
CV	319	1,548	-79.39%
PV	2,887	3,607	-19.96%
TRAC	2,352	2,387	-1.47%
Total	32,780	46,329	-29.25%



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CHANDIGARH			
CATEGORY	JUNE'20	JUNE'19	YoY %
2W	1,052	1,786	-41.10%
3W	15	169	-91.12%
CV	-	74	-100.00%
PV	808	1,192	-32.21%
TRAC	-	1	-100.00%
Total	1,875	3,222	-41.81%

DADRA & NAGAR HAVELI AND DAMAN & DIU			
CATEGORY	JUNE'20	JUNE'19	YoY %
2W	161	873	-81.56%
3W	1	8	-87.50%
CV	4	148	-97.30%
PV	102	296	-65.54%
TRAC	1	7	-85.71%
Total	269	1,332	-79.80%

DELHI			
CATEGORY	JUNE'20	JUNE'19	YoY %
2W	24,968	32,558	-23.31%
3W	506	1,949	-74.04%
CV	5	1,526	-99.67%
PV	7,659	12,561	-39.03%
TRAC	-	2	-100.00%
Total	33,138	48,596	-31.81%

GOA			
CATEGORY	JUNE'20	JUNE'19	YoY %
2W	1,471	2,797	-47.41%
3W	1	4	-75.00%
CV	33	87	-62.07%
PV	612	1,101	-44.41%
TRAC	4	-	#DIV/0!
Total	2,121	3,989	-46.83%



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GUJARAT			
CATEGORY	JUNE'20	JUNE'19	YoY %
2W	41,209	82,259	-49.90%
3W	490	5,146	-90.48%
CV	1,030	4,284	-75.96%
PV	12,432	16,863	-26.28%
TRAC	1,030	1,508	-31.70%
Total	56,191	1,10,060	-48.95%

HIMACHAL PRADESH			
CATEGORY	JUNE'20	JUNE'19	YoY %
2W	4,011	5,173	-22.46%
3W	8	14	-42.86%
CV	117	1,068	-89.04%
PV	2,781	3,788	-26.58%
TRAC	85	79	7.59%
Total	7,002	10,122	-30.82%

HARYANA			
CATEGORY	JUNE'20	JUNE'19	YoY %
2W	21,400	41,014	-47.82%
3W	216	1,625	-86.71%
CV	189	3,343	-94.35%
PV	7,896	12,748	-38.06%
TRAC	2,442	2,952	-17.28%
Total	32,143	61,682	-47.89%

JHARKHAND			
CATEGORY	JUNE'20	JUNE'19	YoY %
2W	30,322	39,402	-23.04%
3W	266	1,482	-82.05%
CV	130	1,261	-89.69%
PV	3,424	4,461	-23.25%
TRAC	532	513	3.70%
Total	34,674	47,119	-26.41%



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JAMMU & KASHMIR			
CATEGORY	JUNE'20	JUNE'19	YoY %
2W	1,258	8,107	-84.48%
3W	11	393	-97.20%
CV	9	1,180	-99.24%
PV	636	5,565	-88.57%
TRAC	-	269	-100.00%
Total	1,914	15,514	-87.66%

KARNATAKA			
CATEGORY	JUNE'20	JUNE'19	YoY %
2W	72,890	1,03,313	-29.45%
3W	958	3,828	-74.97%
CV	1,173	5,555	-78.88%
PV	11,232	16,497	-31.91%
TRAC	3,979	3,160	25.92%
Total	90,232	1,32,353	-31.82%

KERALA			
CATEGORY	JUNE'20	JUNE'19	YoY %
2W	37,759	56,378	-33.03%
3W	701	2,399	-70.78%
CV	548	2,914	-81.19%
PV	8,624	16,455	-47.59%
TRAC	36	78	-53.85%
Total	47,668	78,224	-39.06%

LADAKH			
CATEGORY	JUNE'20	JUNE'19	YoY %
2W	-	76	-100.00%
3W	-	-	#DIV/0!
CV	-	77	-100.00%
PV	1	237	-99.58%
TRAC	-	1	-100.00%
Total	1	391	-99.74%



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MAHARASHTRA			
CATEGORY	JUNE'20	JUNE'19	YoY %
2W	41,698	1,18,400	-64.78%
3W	1,196	7,285	-83.58%
CV	808	8,963	-90.99%
PV	10,920	21,463	-49.12%
TRAC	4,749	4,519	5.09%
Total	59,371	1,60,630	-63.04%

MEGHALAYA			
CATEGORY	JUNE'20	JUNE'19	YoY %
2W	709	1,618	-56.18%
3W	5	69	-92.75%
CV	108	328	-67.07%
PV	530	847	-37.43%
TRAC	1	1	0.00%
Total	1,353	2,863	-52.74%

MANIPUR			
CATEGORY	JUNE'20	JUNE'19	YoY %
2W	6	2,711	-99.78%
3W	-	135	-100.00%
CV	-	220	-100.00%
PV	5	593	-99.16%
TRAC	-	1	-100.00%
Total	11	3,660	-99.70%

MIZORAM			
CATEGORY	JUNE'20	JUNE'19	YoY %
2W	762	2,038	-62.61%
3W	15	6	150.00%
CV	28	191	-85.34%
PV	205	474	-56.75%
TRAC	-	2	-100.00%
Total	1,010	2,711	-62.74%



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NAGALAND			
CATEGORY	JUNE'20	JUNE'19	YoY %
2W	141	543	-74.03%
3W	-	63	-100.00%
CV	1	1,239	-99.92%
PV	116	645	-82.02%
TRAC	-	-	#DIV/0!
Total	258	2,490	-89.64%

ODISHA			
CATEGORY	JUNE'20	JUNE'19	YoY %
2W	37,072	54,356	-31.80%
3W	506	1,843	-72.54%
CV	615	2,383	-74.19%
PV	3,168	4,279	-25.96%
TRAC	1,445	1,149	25.76%
Total	42,806	64,010	-33.13%

PUNJAB			
CATEGORY	JUNE'20	JUNE'19	YoY %
2W	18,987	41,831	-54.61%
3W	51	419	-87.83%
CV	118	1,650	-92.85%
PV	4,930	7,576	-34.93%
TRAC	1,043	2,132	-51.08%
Total	25,129	53,608	-53.12%

PUDUCHERRY			
CATEGORY	JUNE'20	JUNE'19	YoY %
2W	2,721	4,241	-35.84%
3W	3	22	-86.36%
CV	5	61	-91.80%
PV	240	562	-57.30%
TRAC	11	3	266.67%
Total	2,980	4,889	-39.05%



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RAJASTHAN			
CATEGORY	JUNE'20	JUNE'19	YoY %
2W	45,871	82,434	-44.35%
3W	290	1,356	-78.61%
CV	676	4,036	-83.25%
PV	7,988	11,877	-32.74%
TRAC	8,346	6,841	22.00%
Total	63,171	1,06,544	-40.71%

SIKKIM			
CATEGORY	JUNE'20	JUNE'19	YoY %
2W	238	359	-33.70%
3W	-	-	#DIV/0!
CV	2	42	-95.24%
PV	228	402	-43.28%
TRAC	-	-	#DIV/0!
Total	468	803	-41.72%

TAMIL NADU			
CATEGORY	JUNE'20	JUNE'19	YoY %
2W	97,381	1,24,412	-21.73%
3W	362	3,047	-88.12%
CV	1,391	6,900	-79.84%
PV	8,838	15,419	-42.68%
TRAC	2,641	1,578	67.36%
Total	1,10,613	1,51,356	-26.92%

TRIPURA			
CATEGORY	JUNE'20	JUNE'19	YoY %
2W	2,697	2,757	-2.18%
3W	466	75	521.33%
CV	51	187	-72.73%
PV	258	376	-31.38%
TRAC	-	1	-100.00%
Total	3,472	3,396	2.24%



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UTTARAKHAND			
CATEGORY	JUNE'20	JUNE'19	YoY %
2W	7,467	13,713	-45.55%
3W	124	507	-75.54%
CV	66	615	-89.27%
PV	1,992	3,207	-37.89%
TRAC	207	220	-5.91%
Total	9,856	18,262	-46.03%

UTTAR PRADESH			
CATEGORY	JUNE'20	JUNE'19	YoY %
2W	1,34,402	2,55,796	-47.46%
3W	2,329	7,733	-69.88%
CV	1,030	6,993	-85.27%
PV	14,511	22,903	-36.64%
TRAC	8,737	8,952	-2.40%
Total	1,61,009	3,02,377	-46.75%

WEST BENGAL			
CATEGORY	JUNE'20	JUNE'19	YoY %
2W	33,616	70,029	-52.00%
3W	469	2,259	-79.24%
CV	498	3,609	-86.20%
PV	4,687	7,193	-34.84%
TRAC	1,349	1,830	-26.28%
Total	40,619	84,920	-52.17%